



## ROUNDSTONE SOLUTIONS RECOGNIZED ON 2016 CRN NEXT-GEN 250 LIST

*Annual List Features Trailblazing Solution Providers Transforming Business with Emerging Technologies*

**San Francisco, CA November 8, 2016** – **Roundstone Solutions Inc.**, Northern CA's leading IT Infrastructure Integrator *Helping Clients Migrate to Next Generation Infrastructures*, announced today it has been named to [CRN](#)®, a brand of [The Channel Company's 2016 Next-Gen 250 list](#), for the second consecutive year. The annual list recognizes standout IT solution providers which have successfully transformed their businesses to meet the demands of emerging technologies such as hyper-convergence, cloud computing, unified communications, virtualization, mobility, business analytics and business intelligence. These solution providers, all in business for fewer than 20 years, have adapted to an evolving marketplace with a notable penchant for bringing key technologies to their clients before they become mainstream.

Roundstone Solutions focuses on helping Clients make the transition from older, traditional IT Infrastructures to more modern, Next Generation IT Infrastructures. Based in San Francisco, CA, Roundstone partners with industry leaders like Nutanix, Rubrik, Extrahop, Fuze, HyperGrid, and many others to deliver higher performing, lower cost IT Infrastructures.

"We continue to believe it's important to accelerate the migration by our Clients to newer IT Infrastructures", said Tim Joyce, President and CEO of Roundstone Solutions. "We're happy to be recognized by CRN for our hard work this year, and even more gratified that our Clients are realizing better outcomes in their more modern IT Infrastructures.

"The solution providers on our Next-Gen 250 list are ahead of the curve when it comes to working with emerging technologies and building successful practice areas around them," said Robert Faletra, CEO of The Channel Company. "These remarkably agile companies, both established enterprises and new ones, were among the first to architect innovative solutions to meet a brand new set of customer needs. We congratulate the honorees named to this exclusive list and look forward to seeing what other innovations they have in store."

A sampling of the Next-Gen 250 list will be featured in the December issue of CRN and online at [www.crn.com/next-gen250](http://www.crn.com/next-gen250) and through the [CRN Tech News Tablet App](#) for iPad and Windows 8.

### **About Roundstone Solutions**

Roundstone Solutions works closely with Clients and prospective Clients, helping them migrate their IT Infrastructures to Next Generation Infrastructures. Based in San Francisco, CA, Roundstone Solutions works with commercial companies and public sector entities. Some of the company's primary focus areas include Hyper-Converged Infrastructure (HCI), Storage and Backup, Networking, UCaaS, and Systems Management. Roundstone Solutions can be reached at [tim@roundstonesolutions.com](mailto:tim@roundstonesolutions.com) and 925-217-1177. Follow us on Twitter @TimRoundstone

### **About the Channel Company**

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. [www.thechannelco.com](http://www.thechannelco.com)

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