

NUTANIX

Contractor: Roundstone Solutions, Inc.
Certified Small Business

Hyper-Converged

	Segment ID	Percentage off MSRP
Hardware	N1-10	33%
Software	N1-11	33%
Accessories	N1-12	33%
Installation Services	N1-13	18%
Professional Services	N1-14	18%
Warranty/Support	N1-15	33%

Storage

	All Flash Array (AFA)*		Storage Area Network (SAN)	
	Segment ID	Percentage off MSRP	Segment ID	Percentage off MSRP
Hardware	N1-20	33%	N1-30	33%
Software	N1-21	33%	N1-31	33%
Accessories	N1-22	33%	N1-32	33%
Installation Services	N1-23	18%	N1-33	18%
Professional Services	N1-24	18%	N1-34	18%
Warranty/Support	N1-25	33%	N1-35	33%

*All Flash Array (AFA) includes NVMe and SCM if available